



### Why John L. Scott?

As a John L. Scott agent, Gideon Epistola knew that when it came time to own his own franchise, it would be a John L. Scott office. "From the very beginning, I knew that I wanted John L. Scott to be our partner," Gideon remembers.

John L. Scott's leadership was one reason for his certainty. "I appreciated having Lennox Scott at the helm with his inspirational leadership, keen knowledge of the market, dedication to technology, and the importance he places on the agent-client relationship, "says Epistola. "John L. Scott is the only company that offers this level of innovative technology, market support, and training."

"As we have increased in size, we have found that the support John L. Scott provides has been stable and has continuously matched our needs as we have evolved."





### **Growing Your Business**

"The John L. Scott brand is a magnet to the public and the industry." Epistola credits John L. Scott's name recognition and exceptional reputation as having helped attract and retain an ever-increasing team of superior agents. In his first six years with John L. Scott, Epistola has grown his company by nearly 40%.

#### Innovation Leads to Growth

From the early days of owning his first office in University Place to the present, Epistola asserts that John L. Scott's dedication to continuous innovation has helped his agents grow their client bases. "As we have increased in size, we have found that the support John L. Scott provides has been stable and has continuously matched our needs as we have evolved."

# John L. Scott | REAL ESTATE

To discuss how you can become a member of the John L. Scott Network, contact us at 206-230-7600 or franchise@johnlscott.com

Technology, training, organizational support, emphasis on leadership—these have all helped us grow. I can't imagine any other company offering all of this to us.

—Gideon Epistola John L. Scott Affiliate Owner





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